

PHARMA BY THE NUMBERS

A Retrospective Look at the Industry and 20 Years of Xtalks History

In October 2022, Xtalks celebrated our 20th anniversary. Here's how we have grown alongside the evolving pharmaceutical industry in the two decades since we started building the most comprehensive collection of pharma and biotech webinars on the internet.

Each year Xtalks hosts:*



Millions of site visits



+008 webinar speakers



400+ webinars



5,000+ openings on our industryspecific job board

Xtalks in-house journalists have created:



500+ **Xtalks Vitals** videos





VALUE OF THE GLOBAL PHARMA INDUSTRY



• \$ in Billions \$ After Inflation 2002

2012

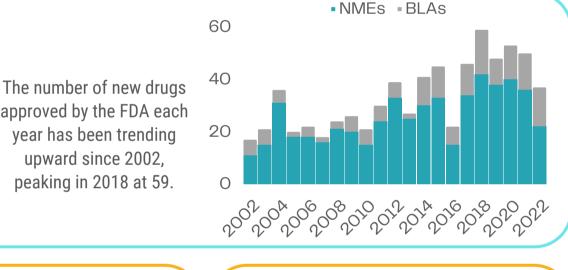
2022

TOP 3

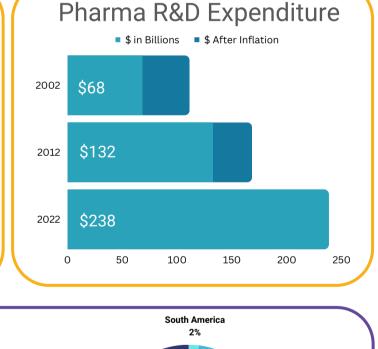


New Drug Approvals

approved by the FDA each year has been trending upward since 2002, peaking in 2018 at 59.









Top 10 mid-size pharmas Top 10 small biotechs

Top 20 big pharma companies

North America 54%

10/10 of the

Xtalks is the top choice for leading service providers and innovators across the

drug development pipeline, from discovery to commercialization



Top Global CROs have worked with **Xtalks**



Africa/Oceania/Other

hours of live webinars viewed in 2022





275 **Days**

hours of recorded webinars

viewed in 2022

STAY COMPETITIVE IN YOUR INDUSTRY.

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** Pharmaceutical distribution segment

See accompanying article for sources. * All figures are averages calculated across multiple years